



, U503696<u>;</u>

Washington, D.C. -

MISSION

OMB APPROVAL

OMB Number: 3235-0123

Expires: January 31, 2007 Estimated average burden hours per response.....12.00

SEC FILE NUMBER

8-53236

ANNUAL AUDITED REPORTIVED

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNI	NG January 1, 20 MM/DD/YY	04 AND END	OING <u>I</u>	December MM/DD/		2004
A. 1	REGISTRANT IDENT	IFICATION				
ADDRESS OF PRINCIPAL PLACE OF	TALES PARTNERS I BUSINESS: (Do not use P WEST 24th STREET	O. Box No.)	R		N I.D. NO	
	(No. and Street			·		
NEW YORK (City)	NEW YOU	RK		10010 (Zip Code)		
NAME AND TELEPHONE NUMBER O KRISTINA GILLAN		IN REGARD TO 4.632.8400	THIS R	EPORT		
				(Area Code – T	elephone N	lumber)
INDEPENDENT PUBLIC ACCOUNTAL	CCOUNTANT IDENT		· · · · · ·			
WAGNER FRÁNCIS RI	•	•				
	(Name - if individual, state	last, first, middle name	:)			
66 SOUTH TYSON AV	ENŲE 1	LORAL PARK		NEW	YORK	1100
(Address)	(City)		(State)		(Zip Code	e)
CHECK ONE:						
Certified Public Accountage	nt		\sim /		20 TH2	
☐ Public Accountant		-	$V_{\mathcal{V}}$		885D	}
☐ Accountant not resident in	United States or any of its	possessions.	1	Mar 15	2005	
	FOR OFFICIAL US	E ONLY		FIVARCE		

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

3/11/05

OATH OR AFFIRMATION

I,		BARBARA STEINER	, swear (or affirm) that, to the best of
my		wledge and belief the accompanying fit PORTALES PARTNERS, LLC	ancial statement and supporting schedules pertaining to the firm of
of		DECEMBER 31	, 2004 , are true and correct. I further swear (or affirm) that
neit	her	the company nor any partner, proprieto	r, principal officer or director has any proprietary interest in any account
		ed solely as that of a customer, except a	
			Bullow Steiner Signature
		\wedge	Signature
		\bigcirc ()	RICHARD B. FIALKOW Gartner
		(a) A / No	ary Public. State of New York Title
		42.119.	No. U1F14862039
		Cert	Qualified in Nassau County icate Filed in New York County
		Notary Public Gen	icate Filed in New York County Mesion Expires June 16, 2006
		riotary radio	, .
Thi	s rep	port ** contains (check all applicable b	xes):
X	(a)	Facing Page.	
X	(b)	Statement of Financial Condition.	
X		Statement of Income (Loss).	
\boxtimes		Statement of Changes in Financial Co.	dition
$\overline{\boxtimes}$	` '	-	Equity or Partners' or Sole Proprietors' Capital.
$\tilde{\Box}$		Statement of Changes in Liabilities Su	
×		Computation of Net Capital.	fordinated to Claims of Cications.
			erve Requirements Pursuant to Rule 15c3-3.
			or Control Requirements Under Rule 15c3-3.
	(J)		e explanation of the Computation of Net Capital Under Rule 15c3-3 and the
-	<i>(</i> 2. \		Reserve Requirements Under Exhibit A of Rule 15c3-3.
Ш	(k)		and unaudited Statements of Financial Condition with respect to methods of
<u>~</u>		consolidation.	
Ø		An Oath or Affirmation.	
) A copy of the SIPC Supplemental Rep	
X	(n)	A report describing any material inaded	nacies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing; see section 240.17a-5(e)(3).

PORTALES PARTNERS, LLC FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2004 WITH INDEPENDENT AUDITORS' REPORT PURSUANT TO RULE 17a-5(d) OF THE SECURITIES AND EXCHANGE COMMISSION

CONTENTS

<u>Page</u>
INDEPENDENT AUDITORS' REPORT
FINANCIAL STATEMENTS:
Statement of Financial Condition
Statement of Income
Statement of Changes in Members' Equity 4
Statement of Cash Flows
NOTES TO FINANCIAL STATEMENTS
SUPPLEMENTAL INFORMATION
INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL STRUCTURE 10 - 11

WAGNER, FRANCIS, RICHMAN & ACKERMAN, PLLC

CERTIFIED PUBLIC ACCOUNTANTS
66 SOUTH TYSON AVENUE
FLORAL PARK, NEW YORK 11001

INDEPENDENT AUDITORS' REPORT

To the Board of Directors Portales Partners LLC New York, NY 10010

We have audited the accompanying statement of financial condition of Portales Partners LLC as of December 31, 2004, and the related statements of income, changes in members' equity and cash flows for the year then ended, that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Portales Partners LLC at December 31, 2004, and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Wagner, Francis Richman & Ackerman, PLLC

Floral Park, New York January 31, 2005

PORTALES PARTNERS, LLC STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2004

ASSETS

Cash	\$ 724,254
Accounts receivable	28,750
Receivable from clearing broker	557,095
Prepaid expenses	50,079
Furniture, equipment and leasehold improvements at cost,	
net of accumulated depreciation of \$71,241	28,859
Investment in artwork	54,719
Security deposit	10,022
	\$1 453 778

LIABILITIES AND MEMBERS' EQUITY

Liabilities:

Liabilities.	
Accrued expenses and taxes payable	\$ 424,070
Deferred taxes payable	9,108
Deferred rent credit	1,468
Total Liabilities	434,646
Members' Equity	<u>1,019,132</u>
	<u>\$1,453,778</u>

The accompanying notes are an integral part of these financial statements.

PORTALES PARTNERS, LLC STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31, 2004

Revenues:	
Commission and fee income	\$ 6,362,538
Interest and dividend income	11,899
Trading losses	(1,485)
Total Revenues	6,372,952
Operating Expenses:	
Members' compensation	2,859,735
Floor brokerage and clearance fees	591,477
Employee compensation and benefits	2,167,043
Quotes, research and market data	105,749
Other operating expenses	440,024
Total Operating Expenses	<u>6,164,028</u>
T T	000.004
Income before Income Taxes	208,924
Local Decision for New York City Unincomposed d Dunings Tow	
Less: Provision for New York City Unincorporated Business Tax:	Ф 44E 700
Current:	\$ 115,780
Deferred:	<u>6,543</u>
	_ 122,323
	122,323
Net Income	\$ 86,601
	<u>Ψ 00,001</u>

The accompanying notes are an integral part of these financial statements.

PORTALES PARTNERS, LLC STATEMENT OF CHANGES IN MEMBER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2004

Balance, January 1, 2004 \$ 932,531

Net Income <u>86,601</u>

Balance, December 31, 2004 \$1,019,132

The accompanying notes are an integral part of these financial statements.

PORTALES PARTNERS, LLC STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2004

Cash Flows from Operating Activities: Net income Adjustments to reconcile net income to net cash provided by operating activities:		\$ 86,601
Depreciation	\$ 32,217	
(Increase) decrease in operating assets and liabilities: Accounts receivable Receivable from clearing broker Prepaid expenses Accrued expenses and taxes Deferred liabilities	(28,750) 17,816 (17,449) (44,540) 5,168	
Total Adjustments		(35,538)
Net Cash Provided by Operating Activities		51,063
Cash Flows from Investing Activities: Purchase of fixed assets Investment in artwork Increase in security deposits	(30,966) (6,879) <u>(42</u>)	
Net Cash Used in Investing Activities		(37,887)
Net Increase in Cash		13,176
Cash at January 1, 2004		711,078
Cash at December 31, 2004		<u>\$ 724,254</u>

PORTALES PARTNERS, LLC NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2004

NOTE 1 - ORGANIZATION

Portales Partners LLC, (the "Company") is a broker-dealer registered with the Securities and Exchange Commission ("SEC") and the National Association of Securities Dealers, Inc. ("NASD"). The Company commenced brokerage operations on August 5, 2001.

The Company executes agency transactions in listed and over-the-counter securities. All customer transactions are cleared on a fully disclosed basis through an independent clearing firm. Accordingly, the Company does not carry securities accounts for customers nor does it perform custodial functions related to their securities.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Company records its commission revenue and expense, on a settlement basis.

Deferred taxes result from timing differences in the recognition of income for tax and financial purposes. The Company uses the cash basis of accounting for income tax basis.

Management uses estimates and assumptions in preparing these financial statements in accordance with generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported revenues and expenses. Actual results could vary from the estimates that were used.

Property and equipment are recorded at cost. Depreciation is provided by application of the straight-line and declining balance methods over the estimated useful lives of the various classes of depreciable assets. The following lives are used:

Asset Category	Lives in Years		
Furniture, fixtures and equipment	5 - 7		
Leasehold improvements	39		

Expenditures for maintenance, repairs and minor renewals and betterments are charged to operations as incurred; renewals and betterments of a major character are capitalized. When property is retired, sold or otherwise disposed of, the cost and accumulated depreciation are removed from the accounts and any gain or loss is recognized. Fully depreciated assets are also removed from the accounts, although they may still be utilized.

PORTALES PARTNERS, LLC NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2004

NOTE 3 - INCOME TAXES

The Company is subject only to New York City Unincorporated Business Tax, which has been provided for in these financial statements. The members of Portales Partners LLC report their proportionate share of membership taxable income or loss on their respective income tax returns.

A deferred tax credit of \$9,108 reflects unincorporated business taxes which are not currently payable due to the utilization of the cash basis of accounting for income tax purposes.

NOTE 4 - CONCENTRATION OF CREDIT RISK

Financial instruments that potentially subject the Company to concentrations of credit risk consist of cash deposits in banks and at a brokerage firm.

Accounts at each banking institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000. At December 31, 2004, the Company had approximately \$606,462 in excess of FDIC insured limits.

The accounts at the brokerage firm contain cash. Balances are insured up to \$500,00, with a limit of \$100,000 for cash, by the Securities Investor Protection Corporation (SIPC). At December 31, 2004, the Company had approximately \$457,095 in excess of SIPC insured limits.

NOTE 5 - FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

The Company executes, as agent, securities transactions on behalf of its customers. If counter-parties fail to perform, the Company may be required to discharge the obligations of the non-performing party. In such circumstances, the Company may sustain a loss if the market value of the security is different from the contract value of the transaction. The Company attempts to mitigate the risk of default by reviewing, as necessary, the credit standing of a counter-party.

PORTALES PARTNERS, LLC NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2004

NOTE 6 - COMMITMENTS AND CONTINGENCIES

Operating Leases:

The Company leases premises in New York City for its office. The lease will expire on July 31, 2006.

At December 31, 2004, future minimum annual rental commitments through expiration of the premises lease are as follows:

December 31, 2005 \$60,583 2006 <u>35,951</u>

\$96,534

The Company was not charged rent for the first month of the occupancy of its office. This benefit in the amount of \$4,700 is being amortized over the 60-month term of the Company's lease. The remaining unamortized portion is reflected in this financial statement as deferred rent credit in the amount of \$1,468. Total rent expense for the year ended December 31, 2004 amounted to \$58,562.

NOTE 7 - PROFIT SHARING PLAN

The Company adopted a new comprability profit sharing plan as of January 1, 2004. Under this plan, the Company is making a contribution of \$37,222 for its employees for the year ended December 31, 2004. The three members of the limited liability company will each be making their own contribution of \$41,000 to the plan.

NOTE 8 - MEMBERS' DRAW AND COMPENSATION

Distributions to the members of Portales Partners LLC are reflected in these financial statements in the Statement of Income, "members' compensation" is \$2,859,735.

NOTE 9 - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2004, the Company had net capital of \$846,703, which is \$817,906 in excess of its required net capital of \$28,797. The Company's net capital ratio of aggregate indebtedness to net capital was .51:1.

PORTALES PARTNERS LLC SUPPLEMENTARY INFORMATION PURSUANT TO RULE 17a-5 OF THE SECURITIES EXCHANGE ACT OF 1934 AS OF DECEMBER 31, 2004

PORTALES PARTNERS LLC COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION DECEMBER 31, 2004

NET CAPITAL

Member's Equity		\$1,019,132
Non-allowable assets: Accounts receivable Prepaid expenses Furniture, equipment and leasehold improvements, net Investment in artwork Security deposits	\$ 28,750 50,079 28,859 54,719 	<u>172,429</u>
Net Capital		<u>\$ 846,703</u>
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT		
Minimum net capital required		28,797
Excess net capital		<u>\$ 817,906</u>
Ratio: Aggregate indebtedness to net capital		<u>.51 to 1</u>
AGGREGATE INDEBTEDNESS		
Accrued expenses and taxes payable Deferred taxes payable Deferred rent credit		\$ 424,070 9,108 1,468
Total Aggregate Indebtedness		<u>\$ 434,646</u>
RECONCILIATION WITH COMPANY'S COMPUTATION (Included in Part IIA of Form X-17A-5 as of December 31, 2004)		
Net Capital as reported in Company's Part IIA (Unaudited) Focus	Report	\$ 899,331
Adjustments to accrued expenses, etc.		(52,628)
Net Capital, per above		<u>\$ 846,703</u>

WAGNER, FRANCIS, RICHMAN & ACKERMAN, PLLC

CERTIFIED PUBLIC ACCOUNTANTS .
66 SOUTH TYSON AVENUE
FLORAL PARK, NEW YORK 11001

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL STRUCTURE

Board of Directors Portales Partners LLC New York, New York 10010

In planning and performing our audit of the financial statements of Portales Partners LLC for the year ended December 31, 2004, we considered its internal control structure, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practice and procedures) followed by Portales Partners LLC that we considered relevant to the objectives stated in Rule 17a-5(g)(1) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of Rule 15c-3-3.

The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of control procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above mentioned objectives.

Two of the objectives of an internal control structure are to provide management with reasonable, but not absolute, assurance that assets for which the company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any system of internal accounting control, errors or irregularities may nevertheless occur and not be detected. Also, projections of any evaluation of the system to future periods is subject to the risk that procedures may become inadequate because of changes in conditions or that the degree of compliance with the procedures may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected with a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure that we considered to be material weaknesses as defined above, except for:

The size of the business and resultant limited number of employees imposes practical limitations on the effectiveness of those internal control structure procedures that depend on the segregation of duties. Since this condition is inherent in the size of the Company, the specific weaknesses are not described herein and no corrective action has been taken or proposed by the Company.

The foregoing condition was considered in determining the nature, timing and extent of the procedures to be performed in our audit of the financial statements of Portales Partners LLC for the year ended December 31, 2004 and this report does not affect our report thereon dated January 31, 2005.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that except for the effect, if any, of the condition indicated in the preceding paragraph, the Company's practices and procedures were adequate at December 31, 2004 to meet the Commission's objectives.

This report is intended solely for the use of management and the Securities and Exchange Commission, the National Association of Securities Dealers, Inc. and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered broker/dealers and should not be used for any other purpose.

Wagner, Francis Richman & Ackerman, PLLC

Floral Park, New York January 31, 2005